

Company: Centrum Insurance Brokers Limited

Position: Senior Manager / AVP - Corporate Relationship

Grade: L2

Location: Delhi, Mumbai, Bangalore, Hyderabad, Chennai, Kolkata, Ahmedabad, Pune

Reporting to: Director Insurance

Job Description

- Liaison with manufacturers of GI and fulfill products requirement for Corporate and SME clients
- Adept in generating quotes, negotiating for the best rates in line with requirements of the clients
- Access market potential for existing and new product bouquet
- Develop business revenue line through building of Corporate / SME insurance line; Example: GMC, Factory Insurance, Asset Insurance, Marine Insurance etc
- Co-ordinate with zonal sales team for addressing the queries and providing solutions on the same
- To work on product re-engineering basis client's requirement, system processing changes or enhancements & training
- Oversee claims settlement raised by the clients and ensure timely payouts.
- Build robust Ops & Claims Handling process for SME clients.

CTC: As per our company standards.

Industry: Insurance

Functional Area: GI domain background with Corporate SME sales & product experience

Experience: 8 Years +

Note: Please share your application to namrata.jashnani@centrum.co.in